



*leadership for a
rapidly changing world*

AMERICAN NATIONAL STANDARDS INSTITUTE ANNUAL REPORT

2011 - 2012

CONTENTS

4	Letter from the Chairman	6	Leadership for a Rapidly Changing World	12	Statement of Activities
5	Report from the President and CEO	9	Financial Overview	13	Notes to Financial Statements
		11	Financial Position	14	Board of Directors
				15	Staff and Facilities + Member Roster

As the United States forges a path toward sustainable economic and employment growth and jobs for the future, the American National Standards Institute (ANSI) proudly affirms its leadership role in fostering a future built on innovation, ingenuity, and standardization-based solutions. Only with the collaborative work of the private and public sectors, through partnerships and initiatives that respond to critical national priorities and needs, do the strongest solutions develop. And ANSI is committed to its mission of coordinating and facilitating those activities, on behalf of its diverse membership, U.S. business and industry, and the overall public good.

ANSI is proud to have led its Federation of members to great achievements this year in such growth areas as energy efficiency and renewables, electric vehicles, workforce development, and increased global market access for U.S. exports – all critical components of a strong national economy. In these and all the activities summarized in this Annual Report, standards and conformity assessment are the tools that enable us to turn American ingenuity into concrete solutions. With strong leadership in place, it is the tireless efforts of thousands of dedicated experts and volunteers from across all sectors that drive these advancements. In this rapidly changing world, ANSI will provide the responsive leadership required to help the standardization community forge a future of success.

LEADERSHIP IS DIVING FOR A LOOSE BALL, GETTING THE CROWD INVOLVED, GETTING OTHER PLAYERS INVOLVED. THAT'S THE ONLY WAY YOU'RE GOING TO GET RESPECT FROM THE PLAYERS.

– LARRY BIRD

LETTER FROM THE CHAIRMAN



James T. Pauley, Chairman of the Board

It is an honor to have been named Chairman of the ANSI Board of Directors in 2012. And while I have been an active Board member and leader for nearly a decade, assuming the chairmanship brings with it an even greater commitment to the progress of the Institute, its members and the greater standardization community, as well as all the important initiatives underway. As the bridge between public-sector policies and private-sector solutions, ANSI has a vital role to play in strengthening U.S. competitiveness and quality of life.

One key priority for my first year was addressing the needs of industry, government, and the public in the area of standardization for a clean energy future in the United States. Energy efficiency offers a vast, low-cost energy resource, plus tremendous economic growth opportunities for diverse industries and good jobs for the U.S. workforce – but only if the nation can craft an effective approach to unlock that potential. As chair of ANSI's April exploratory meeting on energy efficiency standardization, I heard first-hand from public- and private-sector stakeholders about how a standards coordinating body could help advance the nation's energy agenda. With tremendous work from ANSI staff and dedicated experts, the ANSI Energy Efficiency Standardization Coordination Collaborative has been established to facilitate effective, non-duplicative standardization in areas such as energy efficient building and personnel systems. Co-chaired by government and industry leaders, the group will begin work on a standardization roadmap for these areas in the coming months.

ANSI has also been very active in supporting energy efficiency initiatives through accreditation services this year. Expanding the Institute's broad portfolio, ANSI and the Interstate Renewable Energy Council (IREC) co-launched a pilot accreditation program for energy efficiency and renewable energy certificate programs, and a number of training and certification bodies from across the country have already been accredited. Their programs are being evaluated against an IREC standard describing requirements for certificate programs involved in the training of the energy efficiency, weatherization, and renewable energy workforce.

As ANSI chairman, one of my main responsibilities is providing guidance to help strategically position the Institute for long-term success. In a challenging time of continued economic and political uncertainty, this responsibility couldn't be more important, and I am committed to ANSI's strong future. I would like to take this opportunity to express gratitude to my predecessor, Art Cote, for having steered the Institute so successfully over the past three years. During that time, the Institute saw record revenue, increased national recognition for standards activities and accreditation programs, and strengthening of partnerships with government and private-sector leaders and organizations – truly a record of success.

While strong leadership is one requirement for success, none of ANSI's diverse initiatives would get off the ground without the expertise and dedication of our network of thousands of individuals working in collaboration. I would like to extend my sincere thanks to all the members and volunteers for their commitment, and offer my own in return. I look forward to many years working closely with all of you, along with the rest of the Board and ANSI staff. In a changing world, responsive leadership and dedicated participants are the key to fostering the standardization solutions that our country needs.

A handwritten signature in black ink, reading "Jim Pauley". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.



S. Joe Bhatia, President and Chief Executive Officer

For nearly 100 years, the American National Standards Institute has provided leadership for a national standardization system that promotes the global competitiveness of U.S. business and serves the public good. And while our core mission hasn't changed, the focus, breadth, and methods of our initiatives have evolved dynamically in response to a rapidly changing world. Today more than ever, standardization solutions are among the most powerful tools available – to every sector and nearly every organization – in addressing U.S. and global priorities.

From the release of the *ANSI EVSP Standardization Roadmap for Electric Vehicles*, to the formation of the Energy Efficiency Standardization Coordination Collaborative, to ongoing work in the nuclear arena, ANSI has put U.S. energy independence and the related economic opportunities at the top of our agenda. I would like to thank our federation of members, participants, leadership, and staff for their expertise and efforts in activities that promote the U.S. clean energy future. ANSI is proud to be the coordinator of these and many other standards and conformance solutions that are helping our country's economic recovery, growth, and innovation.

Clean energy is a dynamic, opportunity-rich arena in which ANSI can help lead U.S. business and industry to growth and innovation for years to come – but it is only one facet of the Institute's wide reach. I invite you to read through this Annual Report for a glimpse at more of the Institute's latest accomplishments, in areas as critical as workforce development, increasing U.S. exports and market access, strengthening homeland security and disaster preparedness, and facilitating innovation in nanotechnologies and other growth sectors.

I am particularly proud of the Institute's recent work on behalf of the entire standardization community in addressing some very serious policy issues. Domestically, the Institute has taken a lead role in informing the general public about the reality of free standards and reasonable availability, the economics of standards setting, and how altering this structure may undermine the competitiveness of U.S. business and the policy objectives of government agencies. We have also focused on how standardization helps to assure health, safety, environmental protection, and quality of life for individuals in the U.S. and around the world. We feel strongly that elected and appointed officials must continue to recognize the value of standards developing organizations, their intellectual property, and the effectiveness of current standards-related policy, which supports a true partnership between the public and private sectors.

And in international activities, ANSI played a crucial role in assuring U.S.-based stakeholders that their activities in international standardization organizations do not violate Office of Foreign Assets Control (OFAC) sanctions regulation – a critical understanding for the ongoing strength of the U.S. voice in global business, and for U.S. leadership in international standardization.

Standards and conformity assessment activities are inextricably linked to all facets of our national economy and are vital to the continued global competitiveness of U.S. industry. As we look ahead, I can assure you that ANSI will continue to ensure that the community's voice is strong and clear, and safeguard our nation's standardization ecosystem for long-term strength and effectiveness.

A handwritten signature in blue ink that reads "S. Bhatia". The signature is fluid and cursive, with a large initial "S" and a long, sweeping underline.

LEADERSHIP FOR A RAPIDLY CHANGING WORLD

A brief summary of actions on top priorities during the past year

Lead Standards Initiatives That Support U.S. Innovation and Competitiveness

Our nation's clean energy future has been a significant driver for economic growth and a key area of focus for ANSI. While the ANSI–National Institute of Standards and Technology (NIST) Nuclear Energy Standards Coordination Collaborative continued its work fostering energy independence, ANSI expanded its reach with a new Energy Efficiency Standardization Coordination Collaborative. Following an exploratory meeting with broad stakeholder input, leadership was established to begin work on a roadmap for U.S. energy efficiency initiatives. Meanwhile, the ANSI Electric Vehicles Standards Panel released its own *Standardization Roadmap for Electric Vehicles* to facilitate the safe, mass deployment of electric vehicles and infrastructure in the United States. The roadmap was downloaded more than 6,250 times and received international media coverage.

Nanotechnology has the capacity to drive innovation in virtually all industry sectors. ANSI and NIST co-hosted a workshop aimed at mitigating barriers to the broader adoption of nanotechnology standards. In the international arena, International Organization for Standardization (ISO) Technical Committee 229, *Nanotechnologies*, developed a Technical Report under U.S. leadership that is intended to help health scientists and experts understand and address physicochemical characteristics of nano-objects before conducting toxicological tests on them. And in an effort to increase the security of electronic health data, ANSI partnered with the Santa Fe Group/Shared Assessments Program and the Internet Security Alliance to release *The Financial Impact of Breached Protected Health Information: A Business Case for Enhanced PHI Security*, which has been downloaded more than 3,450 times.

Offer Solutions for National and Global Priorities

To help foster U.S. employment growth and address the skills gap, *Building a Quality Workforce* was the focus of the ANSI Joint Member Forum. Discussions centered on initiatives to help meet President Obama's goals for personnel credentialing and supporting career pathways in the auto, energy, and manufacturing sectors. To help boost employment prospects for veterans, ANSI co-chaired a meeting at the American Legion to discuss how civilian certification and can be integrated into military specialty training. ANSI also hosted a forum on workforce development attended by representatives from the U.S. Chamber of Commerce, the U.S. Departments of Education and Labor, the Gates Foundation, and other high-level organizations. And 21 federal government representatives from 10 agencies met at ANSI headquarters for a meeting to share insights and consider possible models for credentialing programs that will foster a more robust and successful U.S. workforce.

The ANSI Homeland Security Standards Panel (HSSP) published reports detailing 10 years of work in support of the U.S. Department of Homeland Security, as well as *Standards for Disaster Resilience for Buildings and Physical Infrastructure Systems*. ANSI-HSSP held workshops on the status of U.S. work on chemical, biological, radiological, nuclear, and explosives standards as well as global supply chain security. And in a move that has the potential to save an estimated two million premature deaths each year, ANSI worked with the United Nations Foundation, the U.S. Environmental Protection Agency, the Partnership for Clean Indoor Air, and the Global Alliance for Clean Cookstoves on a strategy for advancing ISO standards for clean and efficient cookstoves.

Exert Leadership in Issues Affecting the Standardization Community and Enhance the Public-Private Partnership

As the issue of access to standards that are incorporated by reference gained attention this year, ANSI took a lead role in informing the public about the reality of free standards and reasonable availability, the economics of standards setting, and how altering this structure could undermine the competitiveness of U.S. business. Informed by comments from its members, the Institute responded to two critical *Federal Register* notices imploring government officials to continue to recognize the value of standards developing organizations, their intellectual property, and the effectiveness of current policy supporting a true public-private partnership. To further address this issue, ANSI's 2012 Legal Issues Forum was organized as an opportunity for stakeholders to engage in discussions on the topics of IBR, reasonable availability, and copyright.

Collaboration and coordination between the Institute, its Federation of members, and government leaders is key to maintaining a strong voice in U.S. policy. To help ensure that the importance of the voluntary consensus standardization system is understood by Congressional staff as well as agency representatives, the ANSI president and CEO testified before the U.S. House of Representatives Committee on Science, Space, and Technology at a hearing on *Promoting Innovation, Competition, and Economic Growth*.

Strengthen U.S. Position in Regional and International Standardization Activities

In its preparations as host of the 2012 ISO General Assembly (GA) in San Diego, ANSI demonstrated the U.S.'s strong commitment to international standardization. With more than 600 delegates from over 150 member countries and organizations, the GA was a highly diverse and interactive event focused on dialogue and action. And all through the year ANSI exerted its leadership in international and regional fora via events and presentations, activity governance, and participation in over 80% of ISO Technical Committees. ANSI hosted the 26th plenary meeting of the ISO and International Electrotechnical Commission (IEC) Joint Technical Committee (JTC) 1, *Information Technology Standards*, in San Diego. And ANSI marked the 25th anniversary of ISO/IEC JTC 1, sharing highlights of a remarkable record moving ICT standardization forward under U.S. leadership. In the electrotechnical sector, on behalf of the U.S. National Committee (USNC) of the IEC, ANSI hosted a webinar on the strategic importance of corporate participation in international standards and conformance activities. The USNC continues to exert strong leadership and engagement in IEC, with 90% participation in IEC TC activities, and Jim Matthews serving as IEC vice president. Regionally, ANSI president and CEO and Pan American Standards Commission (COPANT) vice president S. Joe Bhatia led a large U.S. presence at the COPANT GA in Fortaleza, Brazil. And following strong participation at the 35th meeting of the Pacific Area Standards Congress (PASC) in Yeosu, South Korea, ANSI is now focused on the U.S. hosting of PASC 36 in Hawaii in 2013.

Boost Bilateral Relationships in Key Market Sectors

China is the U.S.'s third-largest export market and offers vast trade opportunities to U.S. businesses. Building upon the Institute's strong relationships in China, ANSI leadership met with top Chinese officials to discuss fostering greater cooperation in standardization and conformity assessment. ANSI meetings in the U.S. and China included leaders from the Standardization Administration of China, the Certification and Accreditation Administration of China, and the State Council. ANSI also joined the Shanghai Association of Standardization in organizing an international seminar on the impact of the WTO Technical Barriers to Trade Agreement and the role of international standardization in driving innovation and economic development. Finally, a day-long workshop in Beijing organized by ANSI and the China Association for Standardization focused on new energy standardization and provided a unique opportunity for experts to learn about electric vehicle standardization efforts in both countries.

On the European stage, ANSI leadership addressed the public session of the U.S.-EU High Level Regulatory Cooperation Forum, speaking about recent efforts to strengthen U.S.-EU cooperation on standards. And an ANSI Board member testified before the European Parliament about the U.S. approach to standardization at a hearing on *European Standardisation: Improving competitiveness through a new regulatory framework*.

Respond to Industry Needs and Increase Access and Communication

ANSI works year-round to ensure that the latest challenges faced by U.S. industry are met through the Institute's programs and services. The ANSI Manufacturer Member Roundtable in China hosted several events with key Chinese officials for ANSI members on topics ranging from China's Restrictions on Hazardous Substances to energy efficiency and smart grid. The Institute released a workshop report on the status of the redevelopment of NSSN, the search engine for standards. The report focuses on ANSI's work supported by NIST to revise NSSN, making it easier for SDOs to access information that may help avoid the creation of conflicting or duplicative standards. Expanding the reach and engagement media of the Standards Boost Business (SBB) campaign, the SBB website now features a dynamic video gallery page of business leaders speaking on the strategic and financial advantages of participation in standardization. And to facilitate and advance strong U.S. participation in international standardization activities, ANSI released free multimedia training courses on how to be an effective delegate at international meetings, ISO Secretariat operations, and the procedures of U.S. Technical Advisory Groups.

LEADERSHIP FOR A RAPIDLY CHANGING WORLD

Expand Accreditation Services and Program Recognition

ANSI and the Interstate Renewable Energy Council launched a pilot accreditation program for certificate-awarding entities that administer energy efficiency and renewable energy programs expected to foster a strong energy-efficiency workforce nationwide; three organizations have been accredited and more applicants are in the process. ANSI accredited the first health information technology certification bodies under the U.S. Department of Health and Human Services Office of the National Coordinator Permanent Certification Program for Health Information Technology. The ANSI-ASQ National Accreditation Board acquired Forensic Quality Services, Inc., expanding the company's range of conformity assessment services to include accreditation of forensic testing agencies. ANSI is also expanding its activities to enable international personnel certification bodies to achieve ANSI accreditation: ANSI staff and assessors traveled to Malaysia, marking the first time a U.S.-based accreditation body has performed an assessment of a personnel certification body outside North America.

In the latest government recognition of ANSI accreditation services, West Virginia and the City of New York both recognized ANSI's Accreditation Program for Personnel Certification Bodies in their legislation. Under the terms of West Virginia's *Crane Operator Certification Act*, "class A" certification programs for crane operators must be accredited by ANSI. In New York, new applicants must obtain certification from a specified group of crane operator certification bodies, including those accredited by ANSI. And in a brief on how competency-based education can provide quality, affordable, postsecondary education to millions of Americans, the ANSI Certificate Accreditation Program was recognized by the Center for American Progress as an initiative that is helping to drive the success of competency-based education initiatives.

Cultivate New Opportunities for Engagement and Growth

Leavitt Partners selected ANSI to serve as a "Trusted Advisor" for its new Patient Billing and Collection Standards Project, a cross-sector effort to coordinate the development of American National Standards for health care billing and collection. In an effort to educate the next generation of business, industry, and standardization professionals about the importance of standards and conformance, ANSI has significantly ramped up its student outreach this year via a workshop, networking event, and new paper competition, which received 13 entries from prestigious universities. And to increase the breadth of the Institute's reach and promote membership, ANSI targeted strategic markets with areas for growth via specific activities in energy efficiency, renewables, ICT, and health IT. The result is a total of nearly 1,000 members in the ANSI Federation – an increase of more than 120 over last year.

ACTIVITIES AND PARTICIPATION BY THE NUMBERS (as of August 1, 2012)

Membership		ANSI Participation in the International Organization for Standardization (ISO)		ANSI Accreditations	
Total Members	963	Participating "P" Memberships	575	Product Certification Programs	65
Company Members	536	Technical Advisory Groups	218	Personnel Certification Programs	44
Organizational Members	331	U.S.-Administered Technical Committee (TC) Secretariats	33	Greenhouse Gas Validation and Verification Programs	28
Government Members	45	U.S.-Administered Subcommittee (SC) Secretariats	84	Certificate Programs	23
Educational/Institutional Members	19	U.S. Held Chairmanships	111		
International Members	32			ANAB Accreditations	
Affiliates (Individuals)	916			Quality Management	70
				Environmental Management	54
				Other	72
ANSI-Accredited Standards Developers and American National Standards (ANS)		ANSI/USNC Participation in the International Electrotechnical Commission (IEC)		ACLASS and FQS Accreditations	
ANSI-Accredited Standards Developers	230	Participating "P" Memberships	159	Testing Labs	428
Approved ANS	10,607	Technical Advisory Groups	159	Calibration Labs	237
		Administered TC Secretariats	12	Reference Material Producers	13
		Administered SC Secretariats	11	Proficiency Testing Providers	5
		U.S. Held Chairmanships	30	Inspection Bodies	13

FINANCIAL OVERVIEW



DESCRIPTION OF ORGANIZATION

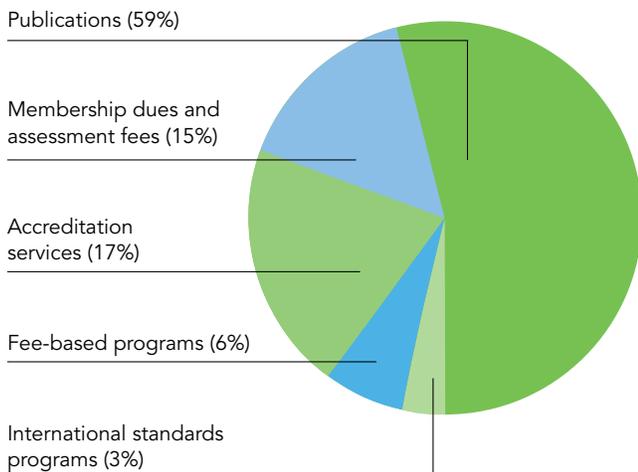
The American National Standards Institute (ANSI) is a 501(c)3, not-for-profit organization.

In fulfilling its mission, ANSI:

- Is recognized by both the public and private sectors as the policy and coordination forum for the U.S. standards and conformity assessment community.
- Approves standards as American National Standards (ANS) and safeguards the integrity and value of the ANS designation by requiring openness, balance, due process, consensus, and transparency to all directly and materially affected interests in the private and public sectors.
- Coordinates efforts in the marketplace to make products and systems safe, efficient, and globally relevant.
- Provides a means for assessing the need for new standards and conformity assessment activities and promotes the resolution of identified needs.
- Is the U.S. national member body to the International Organization for Standardization (ISO), the International Electrotechnical Commission (IEC, via the U.S. National Committee), and other non-treaty regional and international standards and conformity assessment organizations, facilitating access by U.S. parties and promoting U.S. interests.
- Interfaces with U.S. and other governments on standards and conformity assessment issues.
- Accredits standards developers, U.S. Technical Advisory Groups (TAGs) to ISO, and conformity assessment bodies.
- Provides a central resource for timely, relevant, and easily accessible information and education on standards, conformity assessment programs, and related activities in the U.S. and abroad.

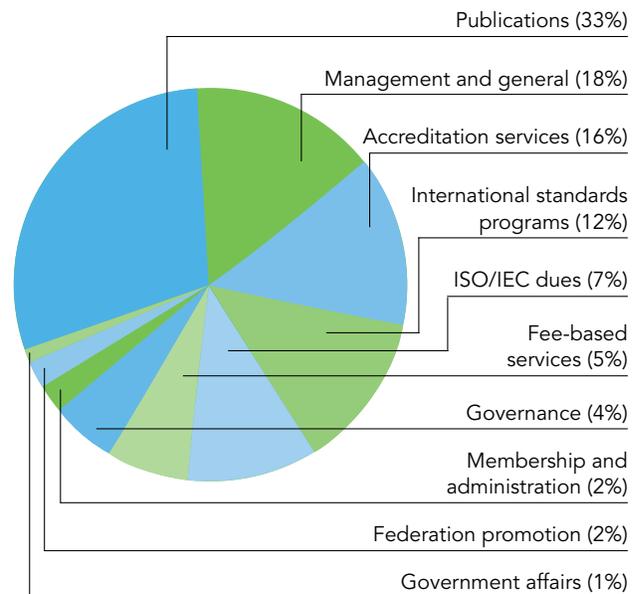
2011

REVENUE



For more information, see the Statement of Activities on page 12.

EXPENSES



FINANCIAL POSITION

as of December 31, 2011 and 2010

	2011	2010
Assets		
Cash and cash equivalents	\$ 3,748,117	\$ 4,092,639
Investments	6,863,151	7,059,316
Net accounts receivable:		
Publications and royalties	2,889,353	2,954,278
Program support, accreditation, dues, and other	2,455,301	2,167,797
Prepaid expenses and other assets	778,314	692,974
Prepaid pension costs	17,009	639,241
Investment in ANAB	158,660	334,753
Net property and equipment	2,614,647	2,260,872
Total assets	\$ 19,524,552	\$ 20,201,870
Liabilities		
Accounts payable and accrued expenses	\$ 7,673,044	\$ 7,785,819
Deferred dues and fee income	3,977,715	3,698,129
Deferred rent	625,474	318,324
Total liabilities	\$ 12,276,233	\$ 11,802,272
Net assets		
Unrestricted:		
Operating fund	\$ 269,312	1,578,129
Board-designated permanent reserve	5,600,832	5,600,832
Specific-purpose funds	1,145,479	1,010,037
Total unrestricted	7,015,623	8,188,998
Temporarily restricted	232,696	210,600
Total net assets	\$ 7,248,319	\$ 8,399,598
Total liabilities and net assets	\$ 19,524,552	\$ 20,201,870

STATEMENT OF ACTIVITIES

as of December 31, 2011 and 2010

	Summarized Information 2011	%	Summarized Information 2010	%
Revenue				
Membership dues and assessment fees	\$ 5,318,357	15%	\$ 4,932,377	15%
Publications	20,227,564	59%	18,344,830	58%
Accreditation services	5,905,627	17%	5,326,025	17%
International standards programs	932,488	3%	862,902	3%
Fee-based programs	2,198,701	6%	2,301,718	7%
Total operating revenue	\$ 34,582,737	100%	\$ 31,767,852	100%
Expenses				
Program expenses:				
Publications	\$ 11,337,419	33%	\$ 10,370,725	33%
Accreditation services	5,607,767	16%	4,826,881	15%
International standards programs	4,088,186	12%	3,654,742	11%
ISO/IEC dues	2,547,218	7%	2,214,568	7%
Governance	1,331,351	4%	1,229,995	4%
Fee-based services	1,597,272	5%	1,697,283	5%
Federation promotion	654,350	2%	601,252	2%
Government affairs	515,709	1%	558,650	2%
Total program expenses	\$ 27,679,272		\$ 25,154,096	
Supporting services:				
Membership and administration	619,941	2%	736,824	2%
Management and general	6,282,329	18%	5,987,518	19%
Total supporting services	\$ 6,902,270		\$ 6,724,342	
Total operating expenses	\$ 34,581,542	100%	\$ 31,878,438	100%
Change in net assets from operations	1,195		(110,586)	
Non-operating activities				
Net investment return	\$ (437,693)		\$ 525,901	
USNC IEC 2010 General Meeting			(309,785)	
Post-retirement-related changes other than net periodic postretirement cost	(714,781)		(92,401)	
Total non-operating activities	\$ (1,152,474)		\$ 123,715	
Change in total net assets	(1,151,279)		13,129	
Net assets, beginning of year	8,399,598		8,386,469	
Net assets, end of year	\$ 7,248,319		\$ 8,399,598	

NOTES TO FINANCIAL STATEMENTS

Organization and Nature of Activities

Founded in 1918, the American National Standards Institute, Incorporated (the "Institute"), is a private, not-for-profit organization that administers and coordinates the U.S. voluntary standardization and conformity assessment system. The Institute is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code, and from state and local laws under comparable laws.

Summary of Significant Accounting Policies

The Institute's financial statements have been prepared on the accrual basis of accounting. The Institute adheres to accounting principles generally accepted in the United States. The Institute maintains its net assets under the following classes:

Unrestricted: represents those resources that have no donor restrictions as to their use. In 1969, the Institute's Board of Directors designated a permanent reserve fund for the establishment of new standards programs and to fund future operating deficits. The permanent reserve is funded by the operating fund and invested subject to approval by the Board's finance committee. In 1973, the Board of Directors established a specific-purpose, international fund to assist the Institute in its international standardization and related activities. Expenditures from the income of the fund must be authorized by the governing board of the international fund. In 2002, the Board established four additional specific-purpose funds to facilitate international-related meetings, consumer-interest participation in standards-related activities, and special research projects and/or educational initiatives. Expenditures from each of these specific-purpose funds must be authorized by the governing board of each respective fund.

Temporarily restricted: consists of resources, the use of which has been restricted by donors to specific purposes. Net assets released from restrictions represent the satisfaction of the restricted purposes specified by the donor, of which there were none during 2011 or 2010. The Peralta Charitable Remainder Unitrust was established in 1993. Upon the death of the Unitrust beneficiaries, the principal and income of the trust will be distributed to the Institute for educational purposes.

Cash and Cash Equivalents

The Institute considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents, with the exception of certain cash deposits and certificates of deposit that are managed as part of the Institute's long-term investment strategy. The carrying amount approximates the fair value because of the short maturity of these instruments.

Investments

Investments in equity securities with readily determinable fair values and all debt securities are reported at their fair values, with realized and unrealized gains and losses included in the statements of activities. Net investment income is recorded as either unrestricted or restricted, in accordance with donor intent.

Property and Equipment

Property and equipment are stated at their costs at the dates of acquisition. Leasehold improvements are also capitalized as assets, whereas the costs of

repairs and maintenance are expensed as incurred. The Institute capitalizes property and equipment with a cost basis of \$5,000 or higher and a useful life of at least one year.

Depreciation of furniture and equipment is provided using the straight-line method, over the estimated useful lives of the respective assets, ranging from three to ten years. Depreciation of leased assets is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the estimated useful life of the specific asset or the remaining term of the applicable lease.

Revenue Recognition

Revenue from publication sales is recognized when the customer purchases an electronic copy of the publication through the Institute's e-commerce website or when the order is fulfilled by third-party resellers. Membership dues, assessment fees, and fee-based programs are recognized over the period to which they apply. Recognition of revenue from membership dues, assessment fees, and fee-based programs relating to a future year is deferred until that year.

Debt Losses

As of December 31, 2011 and 2010, the Institute has determined that an allowance of \$760,000 and \$625,000, respectively, is necessary for accounts receivables. Such an estimate is based on historical loss experience of the aging of receivables. Accounts receivables are written off when all reasonable collection efforts have been exhausted.

Deferred Rent Liability

Rent expense is recognized using the straight-line method over the term of the leases. The difference between rent expense incurred and the amount paid, which is attributable to scheduled rent increases, is reported as a deferred rent liability in the statement of financial position.

Summarization of Costs

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services in reasonable ratios determined by management. The Institute has not incurred any fund-raising costs.

Under its long-standing management reporting system, the Institute defines certain expenses as non-operating. However, under generally accepted accounting principles, these expenses are included in the "Change in net assets from operations."

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures at the date of the financial statements. Actual results could differ from those estimates.

Reclassification

Certain line items in the December 31, 2010 financial statements have been reclassified to conform to the December 31, 2011 presentation.

BOARD



Chairman

Mr. James T. Pauley
Senior Vice President,
External Affairs
and Government
Relations,
Schneider Electric



Vice Chair

Dr. Belinda L. Collins,
Senior Advisor for
Voting Standards,
National Institute
of Standards and
Technology



Vice Chair

Mr. Kevan P. Lawlor
President and CEO,
NSF International



Vice Chair

Mr. David L. Miller
Director, Standards,
American Petroleum
Institute



Vice Chair

Ms. Sharon K. Stanford
Director, Standards
Administration,
American Dental
Association



Immediate
Past Chairman

Mr. Arthur E. Cote, P.E.
Executive Vice
President and Chief
Engineer, retired,
National Fire
Protection Association

Mr. Dan Bart
President and CEO,
Valley View
Corporation

Mr. William Berger
Managing Director,
Standards, American
Society of Mechanical
Engineers

Dr. Keith Bird
Senior Policy Fellow
for Workforce and
Postsecondary
Education,
Corporation for a
Skilled Workforce

Mr. GP Russ Chaney
CEO, IAPMO

Mr. Colin B. Church
Voluntary Standards
Coordinator, Office
of the Executive
Director, U.S.
Consumer Product
Safety Commission

Mr. Patrick B. Davis
Program Manager,
Vehicle Technologies
Program Office, U.S.
Department of Energy

Dr. Donald R. Deutsch
Vice President, Chief
Standards Officer,
Oracle

**Ms. Patricia A.
Gleason**
President, Safety
Equipment Institute

Mr. Fred Hayes
Director, Technical
Services, PMMI

**Ms. Laura E.
Hitchcock**
Senior Standards
Specialist and
Corporate Project
Manager for
External Standards
Management,
Strategy, and Policy,
The Boeing Company

Mr. Daryl R. Hunt
Director, Standards
Strategy, Eastman
Kodak Company

Mr. Scott R. Klavon
Director, Nadcap
Program and
Aerospace
Operations,
Performance Review
Institute; Managing
Director, SAE
Industry Technologies
Consortia

Dr. John D. Kulick
Manager,
Standardization U.S.,
Siemens USA

Ms. Mary K. Logan
President, Association
for the Advancement
of Medical
Instrumentation

Ms. Amy A. Marasco
General Manager,
Standards Strategy,
Microsoft Corporation

**Mr. James E.
Matthews, III**
Director, Technical
Standards and
Standards Policy,
Corning Incorporated

Mr. Donald L. Mays
Director, Product
Safety, Deloitte &
Touche LLP

**Mr. Joseph M.
McGuire**
President, Association
of Home Appliance
Manufacturers

Dr. Mary C. McKiel
EPA Standards
Executive, U.S.
Environmental
Protection Agency

**Mr. Alexander
McMillan**
Director, Global
Standards and Trade,
Rockwell Automation

Ms. Susan Miller
President and
CEO, Alliance for
Telecommunications
Industry Solutions

Mr. Earl Nied
Program Director of
Standards and IPR,
Intel

**Mr. Stephen P.
Oksala**
Vice President,
Standards,
Society of Cable
Telecommunications
Engineers

Mr. Philip M. Piqueira
Global Standards
Leader, GE Industry
Solutions

Dr. R. David Pittle
Consumer
Representative

Mr. William Raisch
Executive Director,
International Center
for Enterprise
Preparedness,
New York University

Ms. Claire Ramspeck
Director of
Technology,
ASHRAE

Ms. Bonnie Rose
President,
CSA Standards

**Mr. Gregory E.
Saunders**
Director, Defense
Standardization
Program Office,
U.S. Department of
Defense

Ms. Mary H. Saunders
Director, Standards
Coordination Office,
National Institute
of Standards and
Technology

**Mr. August W.
Schaefer**
Senior Vice President
and Public Safety
Officer, Underwriters
Laboratories, Inc.

Mr. Alvin Scolnik
Vice President,
Technical Services,
National Electrical
Manufacturers
Association

Mr. Paris Stavrianidis
General Manager,
FM Approvals

Dr. W. Martin Strauss
Vice President,
Food Policy, retired,
Monsanto Company

Mr. James A. Thomas
President,
ASTM International

**Ms. Kathleen A.
Thuner**
National Association
of Consumer Agency
Administrators

**Mr. James H.
Turner, Jr.**
Senior Counsel and
Director of Energy
Programs, Association
of Public and Land
Grant Universities

**Mr. Andrew
Updegrove**
Partner, Gesmer
Updegrove LLP

Mr. Lee Webster
Director, HR
Standards, Society
of Human Resource
Management

**Dr. Cynthia D.
Woodley**
Vice President
and Lead
Psychometrician,
Professional
Testing, Inc.

Mr. F. Donald Wright
Director of
Standards, Lexmark
International, Inc.



www.ansi.org

Headquarters

1899 L Street, NW
Eleventh Floor
Washington, DC 20036
Tel: 202.293.8020
Fax: 202.293.9287

New York Office

25 West 43rd Street
Fourth Floor
New York, NY 10036
Tel: 212.642.4900
Fax: 212.398.0023



American National Standards Institute

ROSTER OF MEMBERS AS OF AUGUST 2012

The American National Standards Institute (ANSI) Federation is comprised of nearly 1,000 companies, government agencies, professional societies and trade organizations, consumer representative organizations, academics, international bodies, and individuals. Via this federation of members, ANSI represents the interests of more than 125,000 companies and 3.5 million professionals worldwide.

Since its founding in 1918, the Institute has endeavored to represent and engage with current and new stakeholder groups and facilitate the powerful partnerships, across sectors and industries, that lead to U.S. competitiveness, innovation, and solutions for national and global priorities.

3-A Sanitary Standards, Inc.
3M Company

— A —

A.O. Smith Corporation
A2LA
AAC Inc.
Aaron's, Inc.
ABB
Abbott Laboratories
Abt Associates
ABTech Inc.
Acciona Windpower North America
Accredited Standards Committee X9, Inc. –
Financial Industry Standards
Accuvant
Acoustical Society of America

Adobe Systems Incorporated
Advanced Medical Technology Association
AECOM Government Services
AEGIS.net, Inc.
Aeroflex/Weinschel
Aerojet
Aerospace Industries Association
Agency for Healthcare Research and Quality
Agilent Technologies
AIIM
AIM Global
AIM Specialty Health
Air Conditioning Contractors of America
Air Movement and Control Association
International
Air-Conditioning, Heating and Refrigeration
Institute
Airlines Reporting Corporation

Airman Mantenimiento Aeronautico
AKAYLA, Inc.
Al Delma General Contracting and Training
Services LLC
Alaska Railroad – Safety Department
Al-Manashy Doors Co.
Alcatel-Lucent USA
Alcoa
Allana Buick & Bers, Inc.
Alliance for Telecommunications Industry
Solutions
Allied Healthcare Products, Inc.
Allied Tube and Conduit – Electrical Division
Alstom Power, Inc.
Altera Corporation
Altova, Inc.
Altria Client Services – Safety, Health, and
Environmental

The Aluminum Association, Inc.
AMADIS, Inc.
AMC Institute
American Association of Motor Vehicle
Administrators
American Association of Physicists
in Medicine
American Association of Radon Scientists
and Technologists, Inc.
American Association of Textile Chemists
and Colorists
American Bankers Association
American Bearing Manufacturers Association
American Boat and Yacht Council
American Brush Manufacturers Association
American Chemistry Council
American Composites Manufacturers
Association

American Concrete Institute
American Council of Independent
Laboratories
American Dental Association
American Express Travel Related Services
Company, Inc.
American Fence Association
American Forest and Paper Association
American Gas Association
American Gear Manufacturers Association
American Glovebox Society
American Health Information Management
Association
American Industrial Hygiene Association
American Institute of Aeronautics and
Astronautics
American Institute of Baking
American Institute of Steel Construction

American Institute of Timber Construction
American Iron and Steel Institute
American Ladder Institute
American Nuclear Society
American Nursery and Landscape Association
American Oil Chemists Society
American Optometric Association
American Orthotic and Prosthetic
Association
American Petroleum Institute
American Postal Workers Union
American Society for Nondestructive Testing
American Society for Quality
American Society of Agricultural and
Biological Engineers
American Society of Agronomy
American Society of Baking
American Society of Civil Engineers

American Society of Landscape Architects
American Society of Mechanical Engineers
American Society of Plumbing Engineers
American Society of Safety Engineers
American Society of Sanitary Engineering
American Speech-Language-Hearing
Association
American Training School for Medical
Professionals
American Type Culture Collection
American Water Works Association
American Welding Society
American Wind Energy Association
American Wood Council
American Wood Protection Association
ANAB, LLC
AOAC International
APA – The Engineered Wood Association

APCO International – Association of
Public Safety Communications Officials
International
Apple Inc.
AQS Management Systems, Inc.
Archer Daniels Midland Company
Arizona State University
ARMA International
Armstrong World Industries, Inc.
Arrow Steel Inc.
Art & Creative Materials Institute, Inc.
Ascentium
ASHRAE
ASIS International
ASME
ASO LLC
Associated Air Balance Council
Associated Laboratories, Inc.

Association for Challenge Course Technology
Association for Cooperative Operations
Research and Development
Association for Rubber Products
Manufacturers
Association for the Advancement of Medical
Instrumentation
Association of Commercial Diving Educators
Association of Energy Engineers
Association of Equipment Manufacturers
Association of Florida Colleges, Inc.
Association of Home Appliance Manufacturers
The Association of Home Equipment
Educators
Association of Millwork Distributors
Association of Pool and Spa Professionals
Association of Test Publishers
ASTM International

Atema, Inc.
Australian Pipeline Valve
Automation Solutions of America
Automotive Glass Replacement Safety
Standards Council
Automotive Industry Action Group
Automotive Lift Institute
Autonomic Technologies, Inc.
Avaya, Inc.
Averture
Aviva USA Corporation

— B —

B11 Standards, Inc.
Babcock Canada
Baker & McKenzie Global Service
Baltimore Police

Banner Engineering
Barrick Gold Corporation
Barry Wehmiller Companies, Inc.
BASF – The Chemical Company
Bashlin Industries, Inc.
Battery Council International
Bausch & Lomb Incorporated
BD
Bechtel National
Beckman Coulter, Inc.
Bel Fuse, Inc.
Bellino Srl
Benedictine University
Benz Research and Development
BetterPlace
BIC Corporation
BICSI, Inc.
BIFMA International

Bio-Rad Laboratories
Biosearch Technologies
Bison Gear and Engineering Corp.
Black & Decker Power Tools
Bladestone
Blue Cross and Blue Shield of Michigan
Blue Rock
The Boeing Company
Bonneville Power Administration
Boyd Gaming Corporation
Bradley Corporation
Bridgestone Bandag, LLC
Brightline CPAs and Associates, Inc.
Broadcom Corporation
Broadridge Financial Solutions
Broan–Nu Tone LLC
Broward Sheriff's Office Crime Lab
Brown Stove Works

Browning
BSI Group America, Inc.
Builders Hardware Manufacturers
Association
Building Owners and Managers Association
International
Building Performance Institute
Building Professionals Quality Institute, Inc.

— C —

C. M. Services, Inc.
Cable Television Laboratories, Inc.
CACI International, Inc.
California Independent System Operator
Corporation
California State Teachers'
Retirement System

Canadian Chartered Enterprise and
Professional Accreditation
Cargill, Inc.
Caribbean Crane Inspection and
Certification Bureau, Inc.
The Carpet & Rug Institute
The Cast Iron Soil Pipe Institute
Castle Worldwide
Caterpillar Inc.
Caveon, LLC
CDE Centro de Vigilancia Normas
CedarCrestone, Inc.
Cemented Carbide Producers Association
CenterPoint Energy
Centers for Disease Control and Prevention
Centers for Medicare and Medicaid Services
Central Station Alarm Association
Certified Automotive Parts Association

Certified Training & Safety, Inc.
CFA Institute
CGFNS International
The Chamberlain Group, Inc.
Channelock, Inc.
ChemAdvisor
Chemical Waste Management
Cincinnati Incorporated
Cisco Systems, Inc.
Citation Technologies Inc.
Clean Air Engineering
Clinical and Laboratory Standards Institute
CNA
Coalition for a Secure Driver's License
Cold Plasma Medical Technologies, Inc.
College of American Pathologists
Columbus McKinnon Corporation
Commonwealth of Massachusetts

Compassion International
ComplianceSigns
Composite Lumber Manufacturers
Association
Composite Panel Association
Compressed Air and Gas Institute
Compressed Gas Association
Computershare Inc.
Concrete Reinforcing Steel Institute
Connector Manufacturing Company
Consolidated Edison Company of
New York, Inc.
Consumer Electronics Association
Consumers Union of U.S., Inc.
Contreras Legal Strategy LLC
Conveyor Equipment Manufacturers
Association
Cool Roof Rating Council

Cooper Crouse-Hinds
Cooper Power Systems
Corning Incorporated
Corporation for a Skilled Workforce
Cotterman Company
Cotton Incorporated
Coulomb Technologies, Inc.
Council of American Survey Research
Organizations
Covance Inc.
Crane Inspection and Certification
Bureau
Crane Institute Certification
Crenlo, LLC
CSA Group
CSI Telecommunications, Inc.
Cummins (China) Investment Co., Ltd.
Cushman and Wakefield Inc.

— D —

Dade Moeller & Associates
Daon
Data Interchange Standards Association
DaVita
DCS Consulting LLC
DDL, Inc.
Deere & Company
Delhaize America Inc.
Del-Jen, Inc.
Dell Inc.
Delmarva Foundation Inc.
Deloitte – Enterprise Risk Services
Delta Dental of California
Delta Faucet Company
Dental Trade Alliance
Design Chain Associates, LLC

Detector Electronics Corporation
Dexa Systems, Inc.
Diageo
DICKEY-john Corporation
Diesslin & Associates, Inc.
Dimensional Metrology Standards Consortium
Direct Selling Education Foundation
Discover Financial Services
DIS-TRAN Wood Products, LLC
Diversified Inspections/ITL, Inc.
Document Center Inc.
The Doe Run Company
Dolby Laboratories Inc.
Donaldson Company, Inc.
Door and Access Systems Manufacturers
Association
Dow Corning Corporation
DPI Laboratory, Inc.

DRI International, Inc.
Ductile Iron Pipe Research Association
Duracell Inc.
DuraSystems NI Inc.
Dynabrade, Inc.
Dynex/Rivett Inc.

— E —

E.D. Bullard Company
E. I. DuPont De Nemours and Company
Earthbound Farm
Eastern Iowa Light and Power Cooperative
Eastman Kodak Company
Eaton Corporation
ECC Corporation
ECCMA
Ecore International

ECRI Institute
Edison Electric Institute
Educational Testing Service
EFire Asia Co. Ltd
EIFS Industry Members Association
Eii Valve Company
Eiko, Ltd.
El Paso Energy Corporation
Electrical Apparatus Service Association
Electrochem Solutions Inc.
Electronic Components Industry Association
Electronic Security Association, Inc.
Electroswitch Corporation
Elgin Community College
Elite Electronic Engineering Inc.
Elster Electricity
EMC Corporation
EMCE Engineering

Emergency Management Accreditation Program
Emerson
EMSL Analytical, Inc.
Enfield Technologies
Entech Solar
Envi Con & Plant Engineering GmbH
Environmental Industry Associations
EOS/ESD Association, Inc.
Epic Systems Corporation
Ernst & Young
Essential Dental Systems
Ethicon – a Johnson & Johnson Company
European Institute for Export Compliance
Everett Industries, Inc.
Express Calibration Services
ExThera Medical Corporation
Exxon Mobil Corporation
Ezybonds (Pacific) LP

— F —

Factory Automation Systems
Family Farms Group
Family Health International
Farance Inc.
Fay Engineering Corporation
FC Frost Ltd.
Fenestration Testing Laboratory, Inc.
The Fertilizer Institute
The Fiber Optic Association, Inc.
Financial Services Technology
 Consortium
First Environment, Inc.
Fisher-Price, Inc.
Florida Association of Sinkhole Stabilization
 Specialists
Florida Finishing Trades Institute

Fluid Controls Institute
FM Approvals
Forensic Services Laboratory
Forte Holdings
Franklin Manufacturing, Inc.
Freescale Semiconductor, Inc.
Friede & Goldman
Fujitec America, Inc.
Fujitsu America, Inc.

— G —

G.P.R. Company, Inc.
G2 Partners, LLC
Gartner, Inc.
GDIT
Gemological Institute of America
Gemtor, Inc.

General Dynamics C4 Systems
General Electric Company
Gentex Corporation
GeoEye
George Butler Associates, Inc.
Georgia Quick Start
Georgia Tech Energy and Sustainability
 Services
Gesmer Updegrove LLP
GL Noble Denton
Glazing Industry Secretariat Committee
Global Engineering Documents
Global Enterprise Technologies
Global Information Assurance Certification
Global Inventures, Inc.
Globe Motors
GLP Consulting & Training LLC
GM Cable Contractors, Inc.

Goldsmith International S.P.
Gonzaga University/Foley Library
Google Inc.
Green Building Certification Institute
The Green Building Initiative
Green Seal Inc.
Greenguard Environmental Institute
GS 1 US
GTI Graphic Technology, Inc.
GTW Associates



Hand Tools Institute
Hanger Orthopedic Group
Hardin Optical
Hardwood Plywood and Veneer Association
Harger Lightning & Grounding

Harris Corporation
The Hartford
Hayes and Associates, Inc.
Health and Safety Institute
Health Level Seven
Health Physics Society
Healthcare Information and Management
Systems Society
Heath and Associates
Helikon.net
Hemisphere GPS
HeviCert, Inc.
Hewlett-Packard Company
HIBCC
Hitachi Global Storage Technologies
HMS
Hobart Brothers
Homewerks Worldwide, LLC

Honda R&D
Houston Police Department Crime Laboratory
Hubbell Inc.
Hudson's Bay Company
Human Factors and Ergonomics
Society
Hydraulic Institute



IAR Accreditation Services, LLC
IBM Corporation
ICC-ES
iControl Incorporated
Identity Theft Resource Center
IDEXX Laboratories
IEEE
IHS

IIEI Certification
ile+designs
IES – Illuminating Engineering Society
INCITS – InterNational Committee for
Information Technology Standards
INDA – Association of the Nonwoven
Fabrics Industry
Indianapolis Power & Light Company
Indoor Environmental Standards
Organization
Industrial Fasteners Institute
Industrial Heating Equipment Association
Industrial Truck Standards Development
Foundation
InfoComm International
Information Technology Industry Council
Innovation Enterprises Corporation
Institute for Credentialing Excellence

The Institute for Market Transformation to
Sustainability
Institute of Environmental Sciences and
Technology
Institute of Inspection, Cleaning and
Restoration Certification
Institute of International Container Lessors
Institute of Nuclear Materials Management
Insulated Cable Engineers Association
Intel Corporation
Intelligent Transportation Society of
America
Intermedix EM Systems
International Academy of Financial
Management
International Association for Continuing
Education and Training
International Association of Movers

International Association of Plumbing and
Mechanical Officials
International Board of Standards
International Code Council
InterNational Electrical Testing
Association
International Facility Management
Association
International Institute of Ammonia
Refrigeration
International Kitchen Exhaust
Cleaning Association
International Light Transportation Vehicle
Association, Inc.
International Safety Equipment
Association
International Sanitary Supply
Association

International Society of Arboriculture
International Society of Automation
International Staple, Nail, and Tool
Association
International Window Cleaning
Association
Interpower Corporation
Intertek Testing Services, Inc.
Intertek Testing Services – Japan
Intralinks
Iowa DCI Crime Laboratory
IPC – Association Connecting Electronics
Industries
Iron Bridge Tools Inc.
Irrigation Association
Itron, Inc.
ITT Interconnect Solutions – VEAM
Ivantis

— J —

J.C. Renfroe & Sons, Inc.
James Seward Consultants
JBW Group International Inc.
JEDEC Solid State Technology Association
John Toto Engineering Specialties Corp.
Joint Committee on Standards for
Educational Evaluation
Jordan High Voltage
JR Simplot Company

— K —

K&S Associates, Inc.
Kaiser Permanente
Kavi Corporation
Keenan & Associates

Keller and Heckman LLP
Kemper System America, Inc.
Kennametal Inc.
Kenneth P. Waszkiewicz
Kimberly Clark
Kinetico Incorporated
Kitchen Cabinet Manufacturers Association
Klein Tools, Inc.
Kraft Foods
Krannich Solar Inc.

— L —

The Label Printers
Laboratory Accreditation Bureau
Lakshmi Metal Tech LLC
Landmark Aviation
Lapp Insulators LLC

LARM, Inc.
Laser Institute of America
Laticrete International, Inc.
Lear Corporation
LED Roadway Lighting Ltd.
Legrand/Pass & Seymour
Leonardo Academy
Leotek Electronics USA Corporation
Lexmark International, Inc.
LGI Forensic Group, Inc.
Liberty Mutual Group
Life Cycle Engineering, Inc.
Lipscomb University
Liquidnet Inc.
Loram Maintenance of Way, Inc.
Lorillard Tobacco Company
Los Angeles County Sheriff's Department
Lutron Electronics Company, Inc.

— M —

The M Companies
M J W Corporation Inc.
MA Mortenson
Mabe S. A. de C. V.
Magna Services, Inc.
MagTek, Inc.
Makita USA
Management Resources Group, Inc.
Manufacturers Standardization Society
Marco Group International
Mars Snackfood U.S.
Masonry Society
Master Craft Industrial Equipment
Material Handling Industry of America
Materials Analytical Services, LLC
Maxitrol Company

Mazaya Aluminum Factory
McKinsey & Company Inc.
Mechanical Power Transmission Association
MedBiquitous Consortium
Medical Alert Monitoring Association
Medical Mutual of Ohio
Mercedes Benz USA LLC
Mercer
Messer Construction Co.
MET Laboratories, Inc.
Metal Hose Manufacturing Association
MetaMetrics, Inc.
Metatech Corporation
Metlsaw Systems, Inc.
Miami-Dade Police Department Forensic
Services Bureau
Michigan Industrial Tools
Micro Instrument Corp.

Micro Motion, Inc.
Micron Technology, Inc.
Microsoft
MicroSurgical Technology
Middle East Industrial Training Institute
Miller Electric Manufacturing Co.
Miller Engineering Associates
Mine Safety Appliances Company
Minnesota Housing
The Minster Machine Company
Mission Support Alliance
Mitsubishi Electric Research Laboratories
Mitsubishi Motors Corporation
Moeller Instrument Company, Inc.
Molex
Monsanto
Montgomery County, Texas
Motorola Mobility, Inc.

Motorola Solutions
Mount Airey Group, Inc.
MPC Productos de Mexico
MSR Quality Management Services, LLC
MVP Group International

— N —

NACE International
NAHB Research Center, Inc.
NASDAQ
National Aeronautics and Space Administration
National Air Duct Cleaners Association
National Archives & Records Administration
National Association of Architectural Metal
Manufacturers
National Association of Consumer Agency
Administrators

National Board of Boiler and Pressure Vessel
Inspectors
National Board of Surgical Technology and
Surgical Assisting
National Center for Competency Testing
National Center for Construction Education
and Research
National Commission for the Certification of
Crane Operators
National Communications System
National Consumers League
National Council of Examiners for Engineering
and Surveying
National Council of State Boards of Nursing
National Council for Prescription Drug
Programs
National Electrical Contractors Association
National Elevator Industry, Inc.

National Emergency Number Association
National Fenestration Rating Council
National Fire Protection Association
National Fire Sprinkler Association
National Floor Safety Institute
National Fluid Power Association
National Ground Water Association
National Information Standards
Organization
National Inspection, Testing, and
Certification Corporation
National Institute for Certification in
Engineering Technologies
National Institute for Metalworking Skills
National Institute of Building Sciences
National Institute of Standards and
Technology, U.S. Department of Commerce
National Marine Consultants, Inc.

National Marine Electronics Association
National Pork Producers Council
National Propane Gas Association
National Renewable Energy Laboratory
National Restaurant Association
National Ski Areas Association
National Trappers Association
The National Windshield Repair
Association
Native American Technology
Corporation
Navistar, Inc.
NCSL International
The NELAC Institute
Nemours
Netflix
NEMA
NETGEAR

NetLogic Microsystems, Inc.
New York University
Newell Rubbermaid
Nielsen
NIOSH – National Personal Protective
Technology Lab
Norgren, Inc.
North American Electric Reliability
Corporation
North American Energy Standards Board
North American Laminate Flooring
Association
North American Security Products
Organization
North Carolina Department of Labor
Northeast Transformer Services
Northern Indiana Public Service
Northern Inyo Hospital

Northstar/GFS – Financial Solutions Group
Northwest Eye Surgeons
NPES – Association for Suppliers of Printing,
Publishing and Converting Technologies
NSF International
Nuclear Energy Institute
Nuclear Information and Records
Management Association
NuVasive, Inc.
NW Natural
NYSE Euronext



OASIS
Obalon Therapeutics, Inc.
O'Brien & Gere
Ohio State University

Ohio State University – Center on Education
and Training for Employment
Olayan Descon
OmegaFlex, Inc.
Optics and Electro-Optics Standards Council
Oracle
Orbis Corporation
Oregon, The State of
Orion Standards LLC
Oshkosh Corporation
Outdoor Power Equipment Institute



PACCAR
P.I.P.E.
Packaging Machinery Manufacturers Institute
Parametric Technology Corporation

Parker-Hannifin Corporation
Partners Healthcare System
The Partnership for Quality Medical
Donations
PCI Security Standards Council
PCTEST Engineering Laboratory
Pearlfisher International
Pearson VUE
People's United Bank
PEPCO
Performance Review Institute
Personal Care Products Council
Philips Healthcare
Philips Lighting Company
Phoenix Contact
PICIS
Pilz Automation Safety
Pinoval, Inc.

PJM Interconnection LLC
Pioneer Hi-Bred International, Inc.
PLASA
Plastic Pipe and Fittings Association
Plexus Information Systems Inc.
Portable Generator Manufacturers'
Association
Portable Sanitation Association
International
Portland Cement Association
Portola Associates
Powell Electrical
Power Tool Institute
PowerDMS, Inc.
PowerServices, Inc.
Precast/Prestressed Concrete Institute
PriceWaterhouseCoopers
Process Specialties, Inc.

Professional Electrical Apparatus Recyclers
League
Professional Examination Services
Professional Ropes Course Association
Professional Testing, Inc.
Professional Tool Products
Progress Energy Carolinas, Inc.
Project Management Institute
Prowess Consulting LLC
PSV SRL
Purdue University Biometric Standards
Performance & Assurance Lab

— Q —

Q.E.D. Systems, Inc.
QEI Engineers, Inc.
QUALCOMM Incorporated

Qualitrol LLC
Quality Utility Equipment Service Testing
QualityLogic, Inc.
Quick Mount PV
Quintiles

— R —

R.E. Uptegraff Manufacturing Co.
R.P. Stone Consulting, Inc.
R360 Environmental Solutions
Racine Industries, Inc.
Radiological Society of North America
Ralmark Company
Rapiscan Systems, Inc.
Raven Industries, Inc.
RBG Inc.
Recreation Vehicle Industry Association

Recreational Off-Highway Vehicle Association
Recreational Park Trailer Industry Association
Recreational Scuba Training Council
Regional Public Transportation Authority
Research in Motion Limited
Residential Energy Services Network, Inc.
Resilient Floor Covering Institute
RESNA – Rehabilitation Engineering and
Assistive Technology Society of
North America
Retractable Technologies, Inc.
Rheem Manufacturing Company
Risk and Insurance Management Society, Inc.
RMS
Robert D. Hunter Associates
Robotic Industries Association
Rockwell Automation
Ross Engineering Corporation

RPS Solutions
RTI International
Rubber Manufacturers Association
RYCOM Instruments, Inc.

— S —

SAE International
Safety Equipment Institute
Safetycal, Inc.
San Jacinto Methodist Hospital
San Jose State University
SanDisk Corporation
Santa Clara County Crime Lab
SAP Labs LLC
SC MS-ISOROM Certification SRL
Saudi Electricity Company
Scaffold and Access Industry Association

Scaffolding, Shoring, and Forming Institute
Schlumberger
Schneider Electric
Schweitzer Engineering Laboratories
Science Applications International Corp.
Scientific Research Corporation
The Scotts Miracle-Gro Company
ScripNet, Inc.
Security Industry Association
Seegrid Corporation
Seneca Balance
SES – The Society for Standards Professionals
SEW-Eurodrive, Inc.
Sheet Metal and Air Conditioning Contractors'
National Association
Shell Downstream
Shire (HGT) Human Genetic Therapies
Shock Doctor Inc.

Siemens USA
The Siemon Company
Sigala Industrial and Mechanical
Contracting, Ltd.
Silver Dollar City
Singhal & Company, Inc.
Situ Biosciences LLC
Six Flags
The SKIP'R, LLC
SlipNOT Metal Safety Flooring
Sloan Flushmate
Sloan Transportation Products
SmartSynch
Smiths Medical
Societe General Services
Society for Human Resource Management
Society for Imaging Science and
Technology

Society for Laboratory Automation
and Screening
Society for Maintenance and Reliability
Professionals
The Society for Protective Coatings
Society of Allied Weight Engineers, Inc.
Society of Cable Telecommunication
Engineers
Society of Motion Picture and Television
Engineers
The Society of the Plastics Industry, Inc.
Solar Junction
Sony Electronics Inc.
Sony Ericsson Moblie Inc.
Sotera Wireless
Southern California Edison
Southern Weaving Company
Southwest Safety Training Alliance

SpanSet Inc.
Specialty Coffee Association of America
Specialty Vehicle Institute of America
Sporting Arms and Ammunition
Manufacturers' Institute
SPRI, Inc.
Spring Manufacturers Institute
Springs Global US, Inc.
Stanley/Black & Decker
State Auto
Steel Deck Institute, Inc.
Steel Door Institute
Steel Joist Institute
Steel Shipping Container Institute
Steelcase Inc.
Sterigenics
Steven Peluso
Structural Building Components Association

Sunglass Association of America
Sunoco, Inc.
Sunset Technology Inc.
Superior Industries International, Inc.
Sustainable Forestry Initiative, Inc.
SWIFT Inc.
Swedish Medical Center
Symantec
System Engineering and Laboratories
Systems Integration Specialists
Company

— T —

T.A.P.P.I.
T.R. Arnold & Associates, Inc.
Taylor Machine Works, Inc.
TDI Power

Tech America
Technical College of Jutland
Technical Consumer Products, Inc.
Technology Group Dynamics LLC
Telecommunications Industry Association
Teledyne MEC
Temtco Steel
Texas Instruments Incorporated
Textile Care Allied Trades Association
Thermo Fisher Scientific
Thermon Manufacturing Company
ThinkTech
Thomas Publishing Company
Thomson Reuters
TiePoint Engineering, PC
The Tile Council of North America, Inc.
Time Manufacturing Co.
The Timken Company

The Tire and Rim Association, Inc.
Titan Supply LP
TNTMAX, LLC
Tobacco Science Research Conference
Tony Demaria Electric, Inc.
The Toro Company
Torrey Pines Research
Toy Industry Association
TQV Certification Services PVT LTD
Transpec Fasteners, Inc.
Tree Care Industry Association
Tricam Industries
Trijicon, Inc.
Trimble Navigation Ltd.
Trulite Glass and Aluminum Solutions
Truss Plate Institute
TSI Incorporated
TTI, Inc.

Tufts Associated Health Plans, Inc.
TUV Rheinland of North America, Inc.
TUV Rheinland SZ
TUV SUD America Inc.
TydenBrooks

— U —

U.S. Access Board
U.S. Coast Guard
U.S. Consumer Product Safety Commission
U.S. Cutting Tool Institute
U.S. Department of Agriculture – Livestock
and Seed Program
U.S. Department of Agriculture – Agricultural
Marketing Services
U.S. Department of Defense
U.S. Department of Energy – OITDC

U.S. Department of Homeland Security
U.S. Department of Justice – Antitrust Division
U.S. Department of Justice – Bureau of
Alcohol, Tobacco, Firearms, and Explosives
U.S. Department of the Interior –
U.S. Geological Survey
U.S. Department of Transportation –
Maritime Administration
U.S. Department of Veterans Affairs
U.S. EMC Standards Corporation
U.S. Environmental Protection Agency
U.S. Federal Aviation Administration –
Air Traffic Organization, Office of Safety
U.S. Federal Trade Commission
U.S. Food and Drug Administration
U.S. General Services Administration
U.S. Green Building Council
U.S. Patent and Trademark Office

U.S. Pharmacopeia
UL DQS Inc
Underwriters Laboratories Inc.
Unified Abrasives Manufacturers Association
UniGroup, Inc.
Unilife Medical Solutions Inc.
Union Pacific Railroad
Unitec Laboratory Services (Dongguan)
Limited
United Association of Journeymen and
Apprentices of the Plumbing and Pipe
Fitting Industry of the United States
and Canada
United Health Group
United Solar Ovonic
United Technologies Corporation
Universal Builders Supply, Inc.
University of Kentucky

University of New Hampshire
University of North Carolina
University of Southern Queensland
University of Virginia
Upper Mohawk, Inc.
URS Flint
Urschel Laboratories Inc.
USPIS Forensic Laboratory Services
Utility Safety & Ops Leadership Network

— V —

Vale, Manitoba Operations
Valley View Corporation
Verizon Business
Verizon Wireless Supply Chain
Management
Vermette Machine Company, Inc.

Viastore Systems, Inc.
Vibration Institute
The Vision Council
VMEBus International Trade Association

— W —

W.T. Storey Inc.
Wagstaff
Walt Disney World – Worldwide Safety
and Accesibility
Wandling Engineering
Water Quality Association
Werner Co.
Werner Schaefer
Western Mesquite Mines, Inc.
WEXCO International Corporation
Wild & Associates, Inc.

Will-Burt Company
Wilson, Ihrig & Associates, Inc.
Window & Door Manufacturers
Association
Window Covering Manufacturers
Association
Wood Machinery Manufacturers
of America
Woodhead Software & Electronics
The World Bank Group
World Institute of Pain

— X Y Z —

Xcision Medical Systems
Xerox Corporation
ZigBee Alliance
Zone Safe Solutions, Inc.



Headquarters

1899 L Street, NW, 11th Floor
Washington, DC 20036
Tel: 202.293.8020
Fax: 202.293.9287

New York Office

25 West 43rd Street, 4th Floor
New York, NY 10036
Tel: 212.642.4900
Fax: 212.398.0023

www.ansi.org